

Vereniging Agrarische Bedrijfsadviseurs (vab)

The Dutch professional organisation for consultants that give advice to farmers

Founded in 1997

Founding principle: - personal membership

- strong network
- stimulating members to excel in their field of profession

Membership rules:

- university degree (WO/HBO)
- full membership from four years experience
- > 50% agricultural customers

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Farm Advisory System (FAS-register)





Netherlands = fragmented landscape

ab

Stable constructing Feed industry ^{Fertilizer} business Sample takers Specialists in spatial planning representatives Dieticians for laboratories companies Fertilization experts Crop specialists Accountancy Seed business Finance specialists Soil _{analists} advisors Salesmanagers mechanisation and bankers Farmers **Nutritionists** Veterenarians Researchers Advisors of farmer Greenhouse Business coaches Crop protection specialists cooperations Subsidy advisors construction Marketing specialists **Real estate agents** Stewards Sector in rural area Environmental experts Licensing specialists specialists Horticultural advisors Rural coaches Agricultural lawyers ... and all others that are not mentioned here

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vereniging

agrarische

bedrijfsadviseurs

a

vab = connecting all



vab welcomes **ALL** types of advisors within the association (network) stimulating and monitoring quality in generalist, specialist and seniority



Connected, but different



LEVELS IN AGRICULTURAL ADVICE

- **ab**-title members
- **FAS**-registered advisors (BAS)
- other vab members



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vab Permanent Education (PE)



Association is FOR members BY member vab board and thematic workgroups vab PE-activities (life long learning) External PE-activities (agricultural advice oriented) PE unlocks ab title and FAS-register





Quality assurance



LIFE LONG LEARNING OF PERMANENT EDUCATION (PE)

1999 - 2003

2019 - present

2023 - future

- Lloyd's certified PE-system implemented for ab-certification
- 2003 2013Lloyd's certified PE-system with audits
- 2014 present Self managed system for ab certified members (30 pts)
- 2015 present Self managed system for EU FAS register (20 pts)
 - Self managed system for national FAS register (20 pts)
 - PE-commission certified system for national and EU FAS register



Independent vs. dependent



Drawing a line through a "grey area" EU definition >>> selling (own) products = depending FAS administration vab >>> FAS commission examination How? >>> Chambre of Commerce check on SBI code

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Future goal - optimal connectivity





QUESTIONS?



Thank you for your attention

www.vabnet.nl

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